General Services Administration All Applicant Data Report Announcement Number: 21FASB127TSMP Position Title: Contract Specialist Staging Area Number: SA-GSA-0001

Name: LINDSEY JORDAN

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Resume

Lindsey Jordan



Availability: Job Type: Permanent

Work Schedule: Full-Time

Work Experience: Air Force Sustainment Center Policy Branch

08/2020 - Present 350 MLK Jr. Boulevard Robins AFB, GA 31098 US

Hours per week: 40

Series: 1102 Pay Plan: GS Grade: 13

Supervisor: (b) (6)

Okay to contact this Supervisor: Contact me first

Policy Analyst / Source Selection Advisor

-Primary Source Selection Advisor for Robins PK Contracting. -Currently Source Selection Advisor for 11 active acquisitions ranging in value from \$15M to \$2B. -Source Selection Advisor duties include advising on strategy and all other facets of source selections. - Provide advisory services on source selection plan development, to include Section L - Instructions to Offerors and Section M - Evaluation Factors for Award. Helping teams determine most critical criteria to deliver the best value to Government while ensuring successful performance. -Provide advisory services on all source selection documents to include: Source Selection Evaluation Board Report(s), Evaluation Notices, Comparative Analysis Reports, Final Proposal Revision Request Documentation, Award Decision Documents, Source Selection Decision Document, and Debriefing documents. -Primary focal point and provider of source selection training to teams, to include Phase I and Phase II training. -Provides advisory services to team on all briefings for source selections to both Source Selection Authority and Clearance Approval Authority. -Policy Analyst for all competitive acquisitions for Business Clearance and Contract Clearance approval. -Regularly performs file reviews within allowed time frame of 5 business days. -As Policy Analyst reviews

files to ensure regulatory compliance for all facets of acquisition documentation for successful clearance approval. -Performs internal file review for regulatory compliance for acquisitions of all dollar values and scenarios.

Air Force Sustainment Center Enterprise Acquisition Branch

01/2020 - 08/2020 235 Byron Street

Suite 19A

Hours per week: 40

Series: 1102 Pay Plan: GS Grade: 13

Supervisor: (b) (6)

Okay to contact this Supervisor: Contact me first

Robins AFB, GA 31098 US

Lead Contracting Officer - Subject Matter Expert

-Currently serves as Team Lead to 1 Contract Specialist, 1 Engineer, and 1 Program Manager. -Awarded as PCO a \$260M trade-off 8(a) source selection with approvals at Wright-Patterson, Hill, and Tinker AFBs for technical data support services enterprise contract vehicle. -Performed Debriefings of Unsuccessful Offerors for large value source selection. -Awarded as PCO a \$93M engineering capability services enterprise sole-source requirement. -Successfully denied an Agency protest on \$93M engineering capability services acquisition. -Compiled Contracting Officer's Statement of Facts to successfully defend Agency protest allegations. -Serving as PCO for a \$93M product data support services enterprise sole-source requirement. -Responsible for all contract documents and briefings for all requirements within enterprise contracting branch to include: contract clearance briefing, business clearance briefing, source selection authority briefings, small business size challenge letters, unsuccessful offeror notices, all memos for record, single source determination and findings memo for record, cost arrangement determination and findings memo for record, solicitations, and contracts. -Responsible for all current negotiations equal to approximately \$93M within the enterprise contracting branch. -Responsible for reacting to all suspenses handed down from Division Chief for PZIE branch. -Responsible for using EZ-Source system (required usage over \$100M) to house all source selection information and documentation for large trade-off source selection for technical data support services effort. Responsible for all relevant source selection documentation entered into this repository. -Currently working a Government Accountability Office (GAO) bid protest on \$260M source selection. -Created the required Agency Report to provide to GAO -Authored in-detail Contracting Officer's Statement of Facts to support Agency position in defense of protest allegations. -Works closely with Air Force Legal Operations Agency (AFLOA) Attorney to build Agency defense of protest allegations.

Air Force Sustainment Center Enterprise Acquisition Branch

11/2019 - 01/2020 235 Byron Street

Salary: \$0.00 USD Bi-weekly

Suite 19A

Hours per week: 40

Supervisor: (b) (6)

Series: 1102 Pay Plan: NH Grade: 03

Okay to contact this Supervisor: Contact me first

Robins AFB, GA 31098 US

Supervisory Contract Specialist

-Currently serves as Supervisor to 1 Contract Specialist, 1 Engineer, and 1 Program Manager. -PCO for \$260M trade-off 8(a) source selection with approvals at Wright-

Patterson, Hill, and Tinker AFBs for technical data support services enterprise contract vehicle. -PCO for \$93M engineering capability services enterprise sole-source requirement. -PCO for \$93M product data support services enterprise sole-source requirement. -Responsible for all contract documents and briefings for all requirements within enterprise contracting branch to include: contract clearance briefing, business clearance briefing, source selection authority briefings, small business size challenge letters, unsuccessful offeror notices, all memos for record, single source determination and findings memo for record, cost arrangement determination and findings memo for record, solicitations, and contracts. -Responsible for all current negotiations equal to approximately \$445M within the enterprise contracting branch. -Responsible for reacting to all suspenses handed down from Division Chief for PZIE branch. -Responsible for pay administration for 3 employees on a biweekly basis, to include certifying pay in Automated Time Attendance and Production System (ATAAPS) and AF Time and Attendance (TAA) systems. -Responsible for using EZ-Source system (required usage over \$100M) to house all source selection information and documentation for large trade-off source selection for technical data support services effort. Responsible for all relevant source selection documentation entered into this repository.

Robins Air Force Base Operational Maintenance Branch

05/2018 - 11/2019 235 Byron Street

Salary: \$0.00 USD Bi-weekly

Suite 19A

Hours per week: 40

Series: 1102 Pay Plan: GS Grade: 13

Supervisor: (b) (6)

Okay to contact this Supervisor: Contact me first

Robins AFB, GA 31098 US

Contract Officer- Subject Matter Expert

-Subject Matter Expert Unlimited Contracting Officer in the Maintenance Branch of Operational Contracting Division. SME Contracting Officer for two limited PCOs and seven buyers, five of which are trainees. -Consistently provides direction and consultation to team members on acquisition strategy. Provides direction and consultation to team members on correct handling of difficult acquisition issues to include overcoming various schedule issues, dealing with acquisitions that are not regular recurring type actions, and integrated product team personality conflict. -Assisted the Maintenance Acquisition Program Office (MAPO), our customer, with early intervention planning to successfully submit approximately 20 actions valuing \$7.8M in PZIMA. -Performed and briefed business and contract clearance, including pricing portion, for 3 actions valuing \$27M. -Actively involved in acquisition planning in PZIM for 4 action valuing \$51M; These included low price technically acceptable source selections and price only acquisition strategies. -Has taken the lead role in proactively communicating with customers, including MAPO, EMXG, SMXG, and CSMO, to establish good working relationships and assess customer needs. Instrumental in implementing conflict resolution by consistently being up to date on current policy and regulation in order to ensure that all team members are on the same page (both on my team and on my customer's team). -Applies Art of the Possible to ensure an average of 46% early award of contracting efforts, to consistently meet my customer's need. -Taught 2 major training sessions, 1 to contracting branch and customer. -Performs individual training for program team members on functional requirements documents to ensure that they successfully get through approval processes with minimal re-work which cuts down on schedule time. -Led and advised buyers and other team members in developing and completing administrative tasks such as closeouts within established timelines to meet organizational goals. -Leads, advises, and train buyers, PCOs and other team members in completing acquisition processes such as SASSs, J&As & Contracting Reviewer's Checklist in preparation for policy and business/contract clearances. -Consistently planned, organized,

and executed work to meet cycle times, on average resulting in a 46% reduction of the allowed time. -Successfully pursued 3 pricing waivers in order to support critical sole source acquisitions for EMXG Production Support, valued at approximately \$27M, to avoid shutdowns and/or loss of coverage. -Worked with DCMA on acquisition due to this required segment of NG did not have an FPRR or FPRA for their labor rates, and therefore DCMA had to assist and provide a quick-turn audit of their actuals in order for us to develop a negotiation position. Expediently negotiated and awarded efforts due to in-depth pricing knowledge and experience, which proved invaluable. -Secured required approvals from legal and pricing on file documentation with minor comments. -Applied regression models to determine fair and reasonable indirect rates on \$8.5M integral support services effort. -Responsible for administering portfolio of 53 contracts valued at \$21M. -Provided IUID training for contracting branch to include understanding of why IUID is important and when it is required to reduce file errors. -Provided MAPO with an in-depth PWS to PR Line Item training in a pre-emptive effort to prepare the program team for the implementation of CON-IT; thus allowing the MAPO to grasp an understanding of how their PWS paragraphs should align with their PR line items. -Critical \$55M EMXG Support Services contractor became non-compliant in their performance when their sub-contractor expressed their desire to stop-work. Upon the sub-contractor expressing their desire, this issue became elevated at the highest level, to include EMXG Director, ALC Commander, upper Management at RAFB, and SES at Tinker. Thorough investigation discovered that the prime had not paid their subcontractor approximately \$1M. After deliberation and methodology approach evaluations considered, it was determined that we could provide this critical coverage to EMXG with an 8(a) Direct Award to a contractor that has satisfactory rating here at Robins performing similar work, and put in place an interim purchase order, in the amount of \$2.2M, until we could provide a new contract with long-term coverage for our customer. This approach required an inordinate amount of intimate work with not only the non-performing contractor, but with new 8(a) that agreed to provide the work required by our interim purchase order. -Pursued termination for cause for non-performance and recovered \$6M in gov't funds. -Supports junior PCOs on issues that they may not have expertise in, acquisition strategies they are not familiar with, and assists in process improvement to support mission requirements.

Robins Air Force Base Support Equipment and Vehicles

12/2016 - 05/2018 235 Byron Street

Salary: \$78,265.00 USD Per Year

Suite 19A

Hours per week: 40

Supervisor: (b)(6)

Okay to contact this Supervisor: Yes

Robins AFB, GA 31098 US

Contracting Officer

-Currently serves as an Unlimited Contracting Officer in the Support Equipment and Vehicles Division supporting programs within the Agile Combat Support PEO portfolio. Contracting Officer for five buyers, three are trainees. -Assists program offices in acquisition process by providing and acting as a sound business advisor, by advising on best practices, current policy directives, environment, Federal procurement laws, and local contracting regulations to ensure best value to the organization/agency. Guides teams through the acquisition planning process; aids the acquisition planning process by developing strategies that best provide for the procurement of the required supplies or services to avoid programmatic issues. Aids teams in developing requirements documentation such as purchase requests, justifications and approvals, performance-based work statements and market research. Analyze a program's requirements to develop procurement methods best suited to meet the need. Issues draft solicitations for comment by industry; evaluates industry responses and resolves any issues that may exist in the draft solicitation by interfacing with the industry respondents and Government program teams. Reviews Market Research Reports to ensure competition to the maximum extent possible. Reviews purchase

request packages for accuracy and completeness. Constructed and coordinated Acquisition Plans. -Develops Government Objective position after receipt of proposals using price/cost analysis based upon the results of technical evaluations, audit reports from DCAA or DCMA, previous history, actuals or established rates from DCMA. Ensures negotiated price is fair and reasonable. Documents results of negotiations in a Price Negotiation Memorandum. -Conducts price evaluation on a variety of services and spares procurements. Including the following pricing arrangements: Time and Material, Firm Fixed Price, Cost Plus Fixed Fee, Cost Reimbursement - No Fee. Evaluates Award Fee (Profit) to ensure that fee is commensurate with associated risk on all acquisitions. -Issues Solicitation and documents to include Performance Work Statement, Statement of Work, Contract Data Requirements Listing, Purchase Description, Packaging Information, Transportation Information. Ensures contract files are compliant with regulatory guidance, and that all contract file documents are appropriately coordinated, approved, and maintained. Awards contracts / orders that are compliant with the Federal Acquisition Regulations (FAR & DFARS), the various agency acquisition regulation supplements, and agency policy. Prepares bilateral and unilateral modifications as needed to resolve issues that arise with contract performance or contractual terms and conditions. Interface with Government contractors and other Government agencies (such as DCMA, DCAA, etc.) as necessary to resolve issues/problems as they arise. Exercise contract options. Attends Integrated Product Team meetings to advise on method of procurement and type of best value methodology. Researches complex acquisition issues to provide sound recommendations / responses to correct issues being presented. Often times providing alternative approaches / solutions to issues being presented. Submitted 1279 Report to Congress to the Air Force Press Desk of the Secretary of the Air Force Public Affairs office. -Prepare Competitive Range Brief, Final Proposal Revision (FPR) Brief, and Source Selection Decision Document (SSDD) Brief. Posts Request For Proposal (RFP) documents/amendments to Federal Business Opportunity site. Constructs & sent out technical and pricing disparity evaluation notices (ENs). Creates Source Selection Decision Document (SSDD). Researches the FAR, DFARS, AFFARS, Mandatory Procedures, and DoD Source Selection Procedures and Appendices. Working \$4.75M acquisition for the Munitions Handling Unit (MHU) 110/141 utilizing Lowest Price Technically Acceptable (LPTA) method. Drafted, finalized, and coordinated with legal, local Robins protest monitor, ACE office, and supervision a Contracting Officer's Statement of Facts and Findings and formal Protest Response Letter in response to protest submitted. Currently working a complex Request for Equitable Adjustment due to faulty GFP and incorrect specifications. Currently initiating an upward obligation to request funds from the Omnibus bill from Congress. -Administers / places orders on the following contracts: \$13.4M IDIQ for Staircases/Lifts, \$10.5M IDIQ for Air Conditioners, delivery order for \$20M for Test Stands, \$23M IDIQ for Universal Ammo Loader System, \$64.6M IDIQ for Small Flight Line Air Conditioners, \$8.8M IDIQ for Aerial Truck Lifts, \$23M BOA for Universal Ammo Loader System. Communicates clearly, courteously, and effectively with customers both orally and written. Serves as Trainer for Section conducts weekly training sessions on topics such as relevant laws, regulations, policies, procedures specific to contracting issues.

Robins Air Force Base Electronic Warfare and Avionics

09/2015 - 12/2016 235 Byron Street

Salary: \$74,574.00 USD Bi-weekly

Suite 19A

Hours per week: 40

Series: 1102 Pay Plan: GS Grade: 12

Supervisor: (b)(6)

Okay to contact this Supervisor: Contact me first

Robins AFBRobins AFB, GA 31098 US

Contracting Officer

-Served as limited Contracting Officer supporting Electronic Warfare and Avionics Foreign Military Sales customers within the Agile Combat Support PEO portfolio. Contracting Officer for six buyers, three trainees. -Developed milestone schedules to use as a metric for analysis to ensure actions were timely and reviewed at critical points in the acquisition process; this included review of the acquisition method, business approach, selection of contract type, particular contract terms, correct funds, negotiation timeline and pricing timeliness. Schedules were also developed to ensure complex modification, claims, request for equitable adjustment or terminations were timely. Processed terminations for convenience when requirements were no longer needed. -Assists program offices in the acquisition process by providing sound business advice and by advising on best practices, current policies, environment, and regulations to ensure best value to the organization/agency. Guides teams through the acquisition planning process; aid the acquisition planning process by developing strategies that best provide for, and avoid programmatic issues with the procurement of, the required supplies or services. Aids teams in developing other requirements documentation such as purchase requests, justifications and approvals, and performance-based work statements and market research. -Analyze a program's requirements and develop procurement methods best suited to meet the needs of those requirements. -Issue draft solicitations for comment by industry; evaluate industry responses and resolve any issues that may exist in the draft solicitation by interfacing with the industry respondents and Government program teams. Reviews Market Research Reports to ensure competition to the maximum extent possible is pursued. -Reviews purchase request packages for both small and large dollar acquisitions. Constructed and coordinated Acquisition Plans and Source Selection Plans. -Develop Government Objective price after receipt of proposals using price/cost analysis based upon the results of technical evaluations, audit reports received from DCAA, previous history, actuals or established rates from DCMA. -Conducts contract negotiations to ensure a negotiated price that is fair and reasonable. Document the results of contract negotiations in a Price Negotiation Memorandum. -Conducts price evaluation on a variety of services and spares procurements, up to \$10M. My contracts have included the following pricing arrangements: Time and Material, Firm Fixed Price, Cost Plus Fixed Fee, Cost Reimbursement - No Fee. -Issues Solicitation and solicitation documents to include Performance Work Statement, Statement of Work, Contract Data Requirements Listing, Purchase Description, Packaging Information, and Transportation Information. Ensures contract files are compliant with regulatory guidance, and that all contract file documents are appropriately coordinated, approved, and maintained. -Awards contracts and orders that are compliant with the Federal Acquisition Regulations (FAR & DFARS), the various agency acquisition regulation supplements, and agency policy. Prepares bilateral and unilateral modifications as needed to resolve issues that may arise with contract performance or contractual terms and conditions. Interface with Government contractors and other Government agencies (such as DCMA, DCAA, etc.) as necessary to resolve issues/problems as they arise. Exercise contract options. -Involved in Integrated Product Team meetings to determine method of procurement and type of best value methodology. Researches complex acquisition issues to provide sound recommendations / responses to correct issues being presented. Often times providing alternative approaches / solutions to issues being presented. Prepare Competitive Range Brief, Final Proposal Revision (FPR) Brief, and Source Selection Decision Document (SSDD) Brief. Posts Request For Proposal (RFP) documents/amendments to Federal Business Opportunity site. Constructs & sent out technical and pricing disparity evaluation notices (ENs). Creates Source Selection Decision Document (SSDD). Researches the FAR, DFARS, AFFARS, Mandatory Procedures, and DoD Source Selection Procedures and Appendices. -Awarded the following: \$975k 3 year IDIQ for LANTIRN program for Engineering Services - Pods with Time & Materials pricing arrangement for multiple FMS customers, \$600k 3-year IDIQ for LANTIRN program for Engineering Services - Support Equipment with Time & Materials pricing arrangement for multiple FMS customers. -Supported the following: \$100M+ IDIQ for Foreign Military Customers for Sniper Advanced Targeting Pods Sustainment, and over \$3M in procurement efforts for Foreign Military Sales (FMS) IDIQ orders for repairs for Large Aircraft Infrared Counter-Measure System (LAIRCM). Definitized a \$3M Undefinitized Contract Action (UCA) for Sniper Advanced Targeting Pods Retrofits for the Polish.

Robins Air Force Base Electronic Warfare and Avionics

10/2012 - 09/2015 235 Byron Street

Salary: \$62,466.00 USD Per Year

Suite 19A

Hours per week: 40

Series: 1102 Pay Plan: GS Grade: 11

Supervisor: (b) (6)

Okay to contact this Supervisor: Contact me first

Robins AFB, GA 31098 US

Contract Specialist

-Assisted program offices under the Agile Combat Support PEO portfolio in the acquisition process by providing by acting as a sound business advisor and by advising on best practices, current policies, environment, and regulations. Guide teams through the acquisition planning process; aid the acquisition planning process by developing strategies that best provide for, and avoid programmatic issues with the procurement of the required supplies or services. -Aids teams in developing other requirements documentation such as purchase requests, justifications and approvals, and performancebased work statements and market research. -Analyze a program's requirements and develop procurement methods best suited to meet the needs of those requirements. -Issued draft solicitations for comment by industry; evaluate industry responses and resolve any issues that may exist in the draft solicitation by interfacing with the industry respondents and Government program teams. -Reviewed purchase request packages for both small and large dollar acquisitions. -Developed Government Objective price (negotiation position) after receipt of proposals using price/cost analysis based upon the results of technical evaluations, audit reports received from DCAA, previous history, actuals or established rates from DCMA. -Conducted contract negotiations to ensure a negotiated price that is fair and reasonable. Documented the results of contract negotiations in a Price Negotiation Memorandum. -Conducted price evaluation on a variety of services and spares procurements. -Ensured contract files are compliant with regulatory guidance, and that all contract file documents are appropriately coordinated, approved, and maintained. -Awarded contracts and orders that are compliant with the Federal Acquisition Regulations (FAR & DFARS), the various agency acquisition regulation supplements, and agency policy. -Prepared bilateral and unilateral modifications as needed to resolve issues that may arise with contract performance or contractual terms and conditions. -Interface with Government contractors and other Government agencies (such as DCMA, DCAA, etc.) as necessary to resolve issues/problems as they arise. -Exercise contract options. -Involved in Integrated Product Team meetings to determine method of procurement and type of best value methodology. -Prepared Competitive Range Brief, Final Proposal Revision (FPR) Brief, and Source Selection Decision Document (SSDD) Brief. Posted Request For Proposal (RFP) documents/amendments to Federal Business Opportunity site. -Constructed & sent out technical and pricing disparity evaluation notices (ENs). Created Source Selection Decision Document (SSDD). -Researched the FAR, DFARS, AFFARS, Mandatory Procedures, and DoD Source Selection Procedures and Appendices. -APR-39 Hot Mockup Bench for Royal Australian Air Force (RAAF) utilizing Lowest Price Technically Acceptable (LPTA) method. -Awarded modification to incorporate Request for Equitable Adjustment (REA) and administrative actions. -Administered Termination for Convenience when the requirement was no longer needed. Required coordination with the local Terminating Contracting Officer and use of local termination principles, policies, and procedures. -Responsible for: \$2M Advisory & Assistance Services(A&AS) for Precision Attack(PA) Low Altitude Navigation and Targeting Infrared for Night System (LANTIRN) for both USAF and FMS; Low Altitude Navigation and Targeting Infrared for Night System (LANTIRN) repair efforts for multiple Foreign Military Sales customers; \$100M+ effort to put an IDIQ in place for Foreign Military Customers to provide sustainment for Sniper Advanced Targeting Pods; \$4.1M Advanced Integrated Defensive Electronic Warfare System (AIDEWS) Retrofit for Royal Oman

Air Force; \$3M in procurement efforts for Foreign Military Sales (FMS) IDIQ orders for repairs for Large Aircraft Infrared Counter-Measure System (LAIRCM); \$100M+ effort for Sniper Advanced Targeting Pod spares for Royal Saudi Air Force (RSAF); \$500K effort for LANTIRN Spares-Korea; \$22M Undefinitized Contract Action (UCA) for Sniper Advanced Targeting Pods for the Romanian Air Force (RoAF) and the Royal Thai Air Force (RTAF). - Mentors new buyers and trainees. -Proficient in ACPS to build contracts, modifications, amendments, orders and Contract Action Reports (CARs).

Education: (b) (6)

Maxwell AFB, AL US

Professional - 01/2015

Relevant Coursework, Licensures and Certifications:

Introductory Professional Military Education (PME): Leadership Warfare and Profession of Arms Communication and International Security Studies Integration and Application

Mercer University Stetson School of Business & Economics

Macon, GA US

Master's Degree - 08/2002

Major: Finance

Relevant Coursework, Licensures and Certifications:

Managerial Accounting Applied Data Analysis Corporation Finance Ethics & Legal Environment of Business Microeconomic Analysis Advanced Management Strategic Marketing Financial Reporting & Analysis Financial Institutions Decision Theory

Georgia College & State University

Milledgeville, GA US

Bachelor's Degree - 12/1998 Major: Business Administration

Relevant Coursework, Licensures and Certifications:

Accounting Business Communications Macroeconomics Business Statistics Marketing Business Ethics Operations Management Legal Environment of Business Organizational Management Business Finance

Job Related Training: LEVEL I APDP CONTRACTING CERTIFICATION - COMPLETED 25 OCTOBER 2013 LEVEL II APDP CONTRACTING CERTIFICATION - COMPLETED 1 APRIL 2015 LEVEL I APDP PROGRAM MANAGEMENT CERTIFICATION - COMPLETED 31 DECEMBER 2013 CON290 CONTRACT ADMIN & NEG TECHNIQUES CON280 SOURCE SELECTION & ADMIN OF SVC SYS101 FUNDAMENTALS OF SYSTEMS PLANNING CLV016 INTRODUCTION TO EARNED VALUE MANAGEMENT CON170 FUNDAMENTALS OF COST/PRICE ANALYSIS CON216 LEGAL CONSIDERATIONS IN CONTRACTING CON270 INTERMEDIATE COST/PRICE ANALYSIS CON200 BUSINESS DECISIONS FOR CONTRACTING CON090 FEDERAL ACQUISITION REGULATION FUNDAMENTALS CLC025 SMALL BUSINESS PGM FOR CONTRACTING OFFICERS CLC222 CONTRACTING OFFICER'S REPRESENTATIVE CON260A SMALL BUSINESS PROGRAM CLC061 ONLINE REPRESENTATIONS & CERTIFICATIONS CLC047 CONTRACT NEGOTIATION TECHNIQUES CLC020 COMMERCIAL ITEM DETERMINATION CLC060 TIME AND MATERIALS CONTRACTS CLC046 GREEN PROCUREMENT CLC005 SIMPLIFIED ACQUISITION PROCEDURES CLC055 COMPETITION REQUIREMENTS CLB007 COST ANALYSIS CLC106 COR WITH A MISSION FOCUS CON115 CONTRACTING FUNDAMENTALS ACQ201A INTERMEDIATE SYSTEMS ACQUISITION CLC007 CONTRACT SOURCE SELECTION CLM013 WORK BREAKDOWN STRUCTURE CLI007 TECHNOLOGY TRANSFER/EXPORT PROTOCOL CLC131 COMMERCIAL ITEM PRICING CLC057 PERFORMANCE BASED PAYMENTS HBS428 NEGOTIATING CLC051 MANAGING GOVT PROPERTY ACQ101 FUNDAMENTALS OF SYSTEMS ACQUISITION CLC013 SERVICES ACQUISITION CLC004 MARKET RESEARCH CLC056 ANALYZING CONTRACT COSTS CLC033 CONTRACT FORMAT AND STRUCTURE FOR DOD E-BIZ CLC058 INTRODUCTION TO CONTRACT PRICING CON100 SHAPING SMART BUSINESS ARRANGEMENTS SO1 AFSO21 GREEN BELT LEAN101 AFSO21 LEAN 101 8STEP AFSO21 8 STEP OODA PROBLEM SOLVING

Languages: English

Spoken: Advanced Written: Advanced Read: Advanced

